CSI Software

We proudly support the GGFA The Independent Voice of the Franchisees by being in the Supplier Partnership Network

Spectrum NG with Business Intelligence

- Point of Sale Packages
- Prospect Management Calendaring
- Shark Tank
- Series Sales Repetitive
- Sliding Scale Commissions
- Advanced Scheduler Rules
- Online Services
- Camp Management

Spectrum NG 4.0

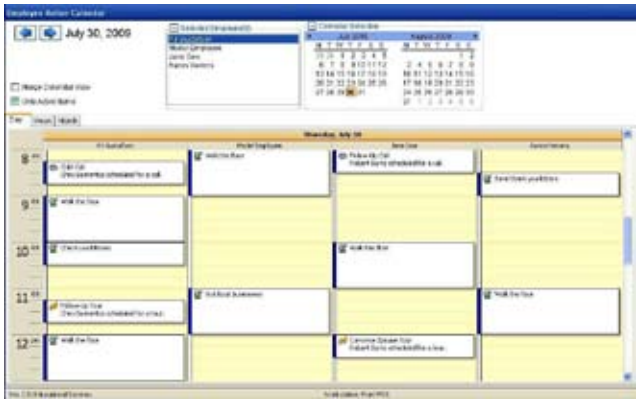
CSI Software is proud to announce Spectrum NG Version 4.0. This update contains over 50 new features including:

Point of Sale Packages

Facilities can now bundle two or more items to be sold together as a package at Point of Sale. This is an excellent tool for selling such things as gift baskets or other bundled services or goods.

Prospect Management Calendaring

The new Calendar Selection feature displays two months at a time and allows users to scroll through the months and select a day for which to view employee tasks in the Day, Week, and Month tabs.



Shark Tank

Set a grace period for how longs sales reps can work a prospect and if they don't have activity within the specified time period, the prospect goes into the Shark Tank where other sales reps can claim the lead. This will keep your sales team on their toes.

Series Sales Repetitive

Increase your revenue by allowing for members to have a series sales package every month included on their membership charges. Once billing has been processed and approved, a Series Sales package will be added to the account that the repetitive is created on. Series Sales created from repetitives will follow the same expiration rules setup in the system so they may rollover or not.

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Sliding Scale Commissions

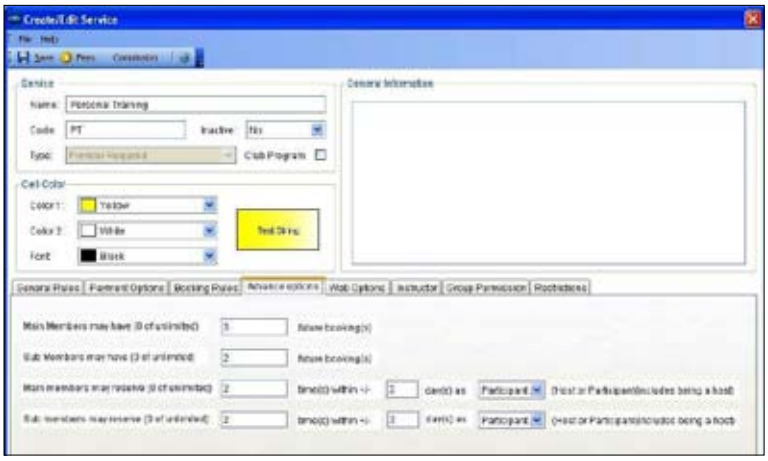
The new Sliding Scale feature allows users to set up a level based commission system that varies based on the employee's sales total. For example, one level could be set up so that employees with sales totals between $100.00 and $500 receive 20% commission, while employees with sales totals between $500.00 and $700.00 earn 25% commission. This new feature applies to Spa and Scheduler ONLY. Each service within these modules can be set up to use either Sliding Scale or the regular commission structure. The employee's total sales total is based on the service fee price charged for each schedule or the series sale redemption value used to pay for the service.

Advanced Scheduler Rules

We have added more features to the Scheduler module to allow you even more flexibility when creating your booking rules:

A Restrictions tab has been added to the Create/Edit Service screen. This new tab allows users to restrict who may enroll in a program by membership type.

An Advance Options tab has been added to the Create/Edit Service screen with the following fields:



• Main Members may have __ future bookings.
Use this field to determine how many future bookings members may schedule for this service.

• Sub Members may have __ future bookings.
Use this field to determine how many future bookings sub members may schedule for this service.

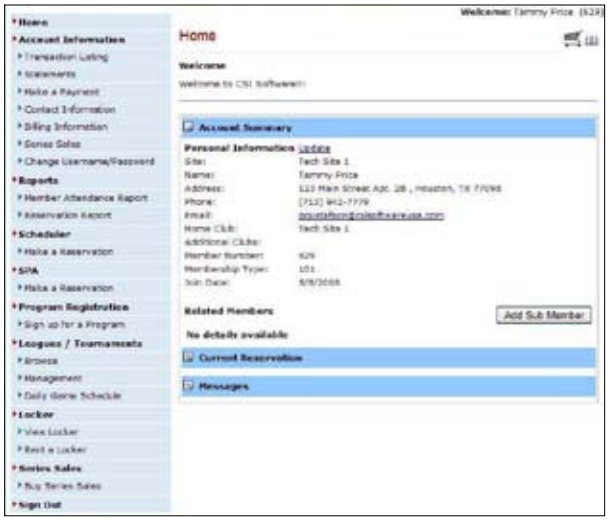
• Main Members may reserve __ times within __ days.
Use this field to determine how many times a member may reserve bookings of this service within a selected number of days. If selected as a Host, then the main member does not have any restrictions if booked as a Participant. If selected as Participant, the total bookings include bookings made as a Host and as a Participant.

• Sub Members may reserve __ times within __ days.
Use this field to determine how many times a sub member may reserve bookings of this service within a selected number of days. If selected as a Host, then the sub member does not have any restrictions if booked as a Participant. If selected as Participant, the total bookings include bookings made as a Host and as a Participant.

Online Services

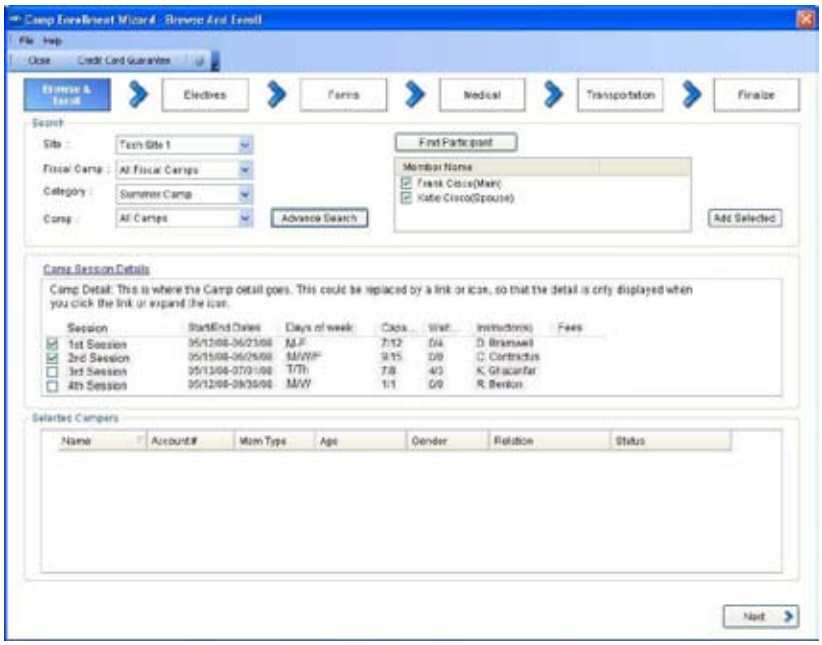
CSI Software offers the most comprehensive customer-facing online portal in the industry. We are now offering additional online functionality, including the ability to:

- View Membership Agreements
- View and Rent Lockers
- Purchase Additional Series Sales Sessions
- Book Spa Appointments
- Employee Portal for Scheduling and Reports



Camp Management

Our new Camp Management module is designed for facilities that offer different sessions of camps during the summer. This powerful program will allow you to manage your day camp operations effectively and efficiently.



- Process Enrollment
- Manage Forms
- Track Immunizations, Allergies and Special Needs
- Sibling and Volume Discounts
- Before and After Care Tracking and Scheduling
- Sophisticated Billing and Deposit Management
- Buddy Requests

About CSI Software

CSI Software is the leading provider of membership management software and services designed for health and fitness clubs, campus recreation centers, wellness centers, JCC YMCA YWCA organizations, parks and recreation departments and hotel and fitness resorts.

For more information logon to CSISoftwareUSA.com

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